





FIG. 2

EXCEPTION APPROVAL FORM

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REQUEST DATE:		PROGRAM NAME:		BOM ASSEMBLY #:	
DIVISION:		PROG. VOLUMES:		COMMODITY:	
OEM P/NS:					
USAGE/CARD:					
OEM CONTRACT \$:					
CM PRICE:					
SAVINGS/CARD:					
COMPONENT SUPPLIER:					

INDICATE THE EXCEPTION LOGISTIC IN THE SPACE PROVIDED FOR THE COMMODITY INVOLVED.

COMMODITY	PREFERRED LOGISTIC	EXCEPTION LOGISTIC
SRAM (HIGH SPEED)	BUY/SELL	
SRAM (LOW SPEED)	DIRECTED SOURCING	
NON-VOL EEPROM	CM DIRECT BUY	
LINEARS	DIRECTED SOURCING OR CM DIRECT BUY	
MCU'S/OTHER MICROS	DIRECTED SOURCING	
ASICS	DIRECTED SOURCING	
PLD'S	DIRECTED SOURCING	
TIMING SOLUTIONS	DIRECTED SOURCING	
VTL	DIRECT BUY	
MICROPROCESSOR CPU'S	BUY/SELL	
CORE LOGIC	BUY/SELL	
FIBER OPTICS	BUY/SELL	
ACTIVES	CM DIRECT BUY	
CRYSTALS	CM DIRECT BUY	
MAGNETICS	CM DIRECT BUY	
TANTALUM CAPS	CM DIRECT BUY	
ALUMINUM CAPS	CM DIRECT BUY	
CERAMIC CAPS	CM DIRECT BUY	
SP & NEO CAPS	CM DIRECT BUY	
RESISTORS	CM DIRECT BUY	
DISCRETE OPTICS	CM DIRECT BUY	

- MARK OFF THE CM AWARDED BELOW AND LIST THE SPECIFIC CM LOCATION.

EXCEPTION BUSINESS CASE:	
ACTION:	
APPROVAL SIGNATURE	
	DATE



EXCEPTION FLOW GUIDELINES

PREFERRED SOURCING LOGISTIC	EXISTING CM (PROJ. SAVINGS/YR)	NEW CM (PROJ. SAVINGS/YR)	
		EXISTING SUPPLIER (PROJ. SAVINGS/YR)	NEW SUPPLIER (PROJ. SAVINGS/YR)
CM DIRECT BUY W/ OEM BENCHMARK	N/A	N/A	N/A
OEM DIRECTED SOURCING	N/A	NO LIMIT BY P/N TOTAL SAVINGS W/ SUPPLIER > \$50K	NO LIMIT BY P/N TOTAL SAVINGS W/ CM > \$100K
OEM BUY/SELL	\$10K PER P/N	\$10K PER P/N TOTAL SAVINGS W/ SUPPLIER > \$100K	\$10K PER P/N TOTAL SAVINGS W/ CM > \$250K

FIG. 4

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COST DRIVERS	NEW SUPPLIERS	NEW CM	
SOURCING DIRECTIVE		-ORDER BOOK LINK -DCF	
OEM DIRECTED SOURCING	-RFQ / CONTRACT		-EDI -VMI -A/R
OEM BUY/SELL		-EDI -VMI	

FIG. 5